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## **George Raymond**

**Independent consulting in rail freight  
and in road-rail combined transport**

**Origins:** Grew up and studied in the US  
**Residency:** Resident of Switzerland since 1986  
**Citizenship:** France/EU  
**Languages:** English, French and German

### **My experience**

- Since 2004** Founder and owner of **Raymond Railweb Consulting**<sup>1</sup>, a Swiss-based independent consultancy in rail freight. Main project domains (see also my [project portfolio](#)):
- Market monitoring** Monitoring of trends in European rail freight, including the visibility of road-rail combined transport within supply chains.
- Locomotives** Marketing of a technology for locomotives involved in shunting or track work.
- Intermodal services** Development of road-rail combined transport:
- Technologies for loading non-cranable semi-trailers.
  - Coordination between short-sea links and intermodal hinterland services.
  - Planning of an ocean shipping company's overland intermodal network.
  - Studies on rail capacity in ports' hinterlands, including loading gauge, speed and train length.
- Public policy** Strategy development for lobbying on behalf of European shippers for improvements in rail freight infrastructure, rolling stock and operations. Committee "YES to Port Basin 3" in Basel ([statement](#)).

<b>Planning and operations</b>	<p>Digitalisation of planning and operations in rail freight:</p> <ul style="list-style-type: none"> <li>• Consulting for US and German firms in the implementation of their software for rail-freight operations planning in France.</li> <li>• Implementation of the European TAF TSI data exchange standards.</li> <li>• Improvement of processes in international path planning.</li> </ul>
<b>Resource planning</b>	For rolling stock and train drivers.
<b>Infrastructure and vehicles</b>	Market studies and international marketing in track maintenance, signalling, traffic control and rail vehicle engineering.
<b>2002-2003</b>	<b>Euro-Interlocking project (UIC)</b> to standardise requirements for interlocking systems in Europe.
<b>1997-2002</b>	<b>Systor AG</b> , now part of Accenture. Development of user interfaces and user's guides for IT applications.
<b>1990-1997</b>	<b>Danzas AG</b> , an international transport and freight forwarding company. Specification of IT applications to process and track shipments.
<b>1987-1989</b>	<b>EPFL, Lausanne</b> . Development of IT applications for the planning of rail operations and infrastructure.
<b>1982-1986</b>	<b>Renault Automobiles</b> . Specification and development of IT support for logistics, including production planning and materials supply.
<b>1980-1982</b>	<b>Massachusetts Institute of Technology (MIT)</b> . MS in Transportation; thesis on management control systems for rail marshalling yards.
<b>1979-1980</b>	<b>Policy and Management Associates</b> , Washington DC. Study of deregulation of truck and rail freight transport.

## Higher education

<b>1980-1982</b>	<b>Massachusetts Institute of Technology (MIT)</b> , Cambridge, Massachusetts, USA: Master of Science (MS) in Transportation. Transport systems analysis and rail freight operations.
<b>1974-1978</b>	<b>Wesleyan University</b> , Middletown, Connecticut, USA: Bachelor's degree (BA) in economics, political science and history.

## Publications and project portfolio

See also my [Railweb Reports, publications](#) and [project portfolio](#). Member of the Swiss Rail Journalists (*Bahnjournalisten Schweiz*).

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<sup>1</sup> Formerly Railweb GmbH.